



Chris L. Wright, Ph.D.  
Superintendent of Schools

**BOARD OF EDUCATION**

Rudy L. Smith, C.B.M.

**President**

Ed Evers, C.B.M.

Michele Gotthardt, C.B.M.

Dave Holtgreffe, C.B.M.

Richard Hunt, C.B.M.

Kathy Kitchen, C.B.M.

Michael Quinlan, C.B.M.

January 27, 1999

To Whom It May Concern:

It is a pleasure to write this letter of recommendation for Wachter, Inc. and their employees. The president of Wachter, Mark Kamp, is an exceptional professional in the field of construction. Among the many things Wachter did to impress me was to have available--at all times--access to the people running the projects, up to and including Mr. Kamp himself. I believe that this level of personal involvement and attention was a key factor in our successful building program.

Wachter, Inc. was the general contractor on five school projects in my district, totaling over \$17 million in work. Due to a number of factors not in Wachter's control, we were unable to enter into our contracts with them until summer and early fall of 1997. All five projects--a new 70,000 square foot elementary school and major additions to four other elementary schools--had to be completed by the start of school in September of 1998. In addition to this tight time line, the company also had the challenge of working around the students and staff in the four schools getting additions.

In evaluating Wachter's work, I considered 5 major factors: quality of work, project management, cost containment, time management and safety. The **quality of work** throughout the five schools in the project was exceptional. Anything which we identified as needing attention received a quick and satisfactory response. The **management** of the five projects, including ongoing and thorough communication with my office and the principals of the schools under construction was excellent. Mark and his foremen were most diligent about **cost containment**--theirs and ours. The total cost of change orders for the entire project was less than 2%. All five sites were ready for school to start and for students to arrive on **time**. This was particularly impressive given the number of days lost to rain in early 1998. And, finally, all projects were completed with no incidents involving the **safety** of students, staff or the workers.

In short, I would give Wachter, Inc. my highest recommendation. I have worked with a number of construction companies in three different school districts over the past 18 years. I have never had better and more satisfactory work and service.

Sincerely,

A handwritten signature in cursive script that reads "Chris L. Wright".

Chris L. Wright  
Superintendent of Schools